

THE WENTWORTH COMPANY, INC.

Recruiting Research

**SERVICES TAILORED IN SIZE AND SCOPE
TO FIT YOUR NEEDS**

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RECRUITMENT RESEARCH

Research offers a lower investment than full search.

Wentworth Recruitment Research delivers candidates. Quick-turnaround. **Research is for organizations that can manage the recruiting process but cannot find qualified candidates.**

- ...just **names and contact information**...or **lightly vetted and interested candidates**...or anyone in between.
- ...**fully interviewed candidates**, too, just as if we had done the search. Plus **TalentMetric candidate summaries**.
- ...**TalentMetric labor market profiles** of what you get for how much pay, how interested candidates are in your job, what they want from their jobs, etc.

You choose. We deliver exactly what you order.

Wentworth Research is particularly good for organizations that want **currently employed candidates, not actively looking for a new job** until we called them.

Only 16% of the workforce looking for a job with resumes on the Internet. **We talk to the other 84%.** The **84% lasts 60% longer on the job** than the 16% who were looking (US Bureau of Labor Statistics).

PACKAGE	HOW MANY CANDIDATES?	TELEPHONE SCREENED?	INFORMATION MATCHED TO YOUR REQUIREMENTS	INTERESTED IN YOUR JOB?
PLATINUM	5 qualified and interested	Yes	<ul style="list-style-type: none"> • 5 minimum qualifications • Correct industry • Correct geography 	Yes (guaranteed)
GOLD	30 qualified; some MAY be interested	Yes	<ul style="list-style-type: none"> • 5 minimum qualifications • Correct industry • Correct geography 	May or may not be. If interest is expressed, we conduct a second level management screen for no extra cost (no guarantee of interest).
SILVER	30 qualified	Yes	<ul style="list-style-type: none"> • 5 minimum qualifications • Correct industry • Correct geography 	We ask. No guarantee.
BRONZE	30; correct title & geography	No	<ul style="list-style-type: none"> • Title • Correct geography 	Not established
HOURLY	Our hourly research allows you to further customized what you get. You can start and stop it at will. You can buy any of the packages above hourly, if you feel you will save money. We can also perform market studies, full interviews, deep research into attraction/retention elements., etc. to any scale you wish.			