

WENTWORTH *TalentMetric* RECRUITING

WENTWORTH *TalentMetric* COST OF RECRUITING

Doing it right the first time drives recruiting cost down.

This example: 9.79% of salary!

We have said for years that the real cost of recruiting is around 10% of salary, sometimes a little higher, sometimes a little lower. Greater cost reflects either inefficiency or greed. We set out to give our clients a fair deal and let volume take care of our income. Except for during huge recessions, this strategy has worked out well.

